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December 17, 2021

To Whom It May Concern:

It is my pleasure to provide this letter in both support and as a reference for PCD, Inc. As a school superintendent, responsible for all construction management for our district, I have had the opportunity to work with PCD, Inc. on numerous projects over the past three years. Our projects have included a variety of scopes and budgets. The most recently completed (Fall 2021) was a full AV upgrade in all of our classrooms on the Guerneville School Campus. Despite long anticipated lead times for equipment, which was out of PCD's control due to global supply chain shortage, John Rudolph, PCD Vice- President, and his skilled team of technicians were able to strategically locate all of our needed equipment and prioritize our install as inventory became available. As the equipment arrived they quickly worked around our school schedule to ensure a seamless and timely install. Our teachers were thrilled with their new smart board/sound systems and repeatedly expressed how courteous and mindful the PCD team was.

A second scope of work was conducted in 2019 which entailed the installation of a new state-of-the-art Audio-Visual system in our newly renovated Multi-Purpose Room. Prior to the install, this 5000+ square foot cavernous space was ridden with a number of sound and viewing issues. John took the time to understand our challenges and then worked closely with our general contractor so that all renovation work worked in tandem to mitigate our space challenges. Thus, the end result was an amazing AV system that meets all of our various gatherings and presentation needs and beyond. Our new system is the envy of our neighboring schools who visit. We could not have been more happy with the results and have appreciated any technical assistance and training they have provided post-install.

In closing, PCD is a solid and reputable firm that I recommend to my colleagues when they are in need of high quality AV equipment, installation and service. I look forward to the opportunity to work with them again!

Sincerely, Dana Pedersen

Superintendent